#### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report Tax-Exempt Bond Project September 28, 2011

Project Number CA-2011-877

Project Name Hudson Townhouse Manor

Site Address: 3421 Hudson Court

Antioch, CA 94509 County: Contra Costa

Census Tract: 3072.010

Tax Credit Amounts Federal/Annual State/Total

Requested: \$529,761 \$0 Recommended: \$529,761 \$0

**Applicant Information** 

Applicant: Hudson Manor Housing Partners, LP

Contact: Nick Arthur

Address: 7817 Ivanhoe Avenue, Suite 101

La Jolla, CA 92037 CA

Phone: (858) 354-8772 Fax: (858) 551-5553

Email: njarthur@wuhpco.com

General partner(s) or principal owner(s): Hudson Manor Development, LLC

Pacific Housing, Inc.

General Partner Type: Joint Venture

Developer: Pacific Housing, Inc.
Investor/Consultant: RBC Capital Markets
Management Agent: FPI Management, Inc.

**Project Information** 

Construction Type: Acquisition & Rehabilitation

Total # Residential Buildings: 20 Total # of Units: 122

No. & % of Tax Credit Units: 121 100% Federal Set-Aside Elected: 40%/60%

Federal Subsidy: Tax-Exempt / HUD Project-based Section 8 Contract (119 units - 98%)

HCD MHP Funding: No 55-Year Use/Affordability: Yes

Number of Units @ or below 50% of area median income: 13 Number of Units @ or below 60% of area median income: 108

#### **Bond Information**

Issuer: California Statewide Communities Development Authority

Expected Date of Issuance: September 28, 2011

Credit Enhancement: N/A

# **Information**

Housing Type: Large Family

Geographic Area: North & East Bay Region

TCAC Project Analyst: Jack Waegell

# **Unit Mix**

70 2-Bedroom Units52 3-Bedroom Units

122 Total Units

Unit Type & Number	2010 Rents Targeted % of Area Median Income	2010 Rents Actual % of Area Median Income	Proposed Rent (including utilities)
13 2 Bedrooms	50%	49%	\$1,001
57 2 Bedrooms	60%	49%	\$1,001
51 3 Bedrooms	60%	51%	\$1,197
1 3 Bedrooms	Manager's Unit	Manager's Unit	\$1,125

# **Project Financing**

Estimated Total Project Cost: \$17,524,922 **Residential** 

Estimated Residential Project Cost: \$17,524,922 Construction Cost Per Square Foot: \$21

Per Unit Cost: \$143,647

# Construction Financing Amount Source Permanent Financing Amount

Source	Amount	Source	Amount
Citi Community Capital	\$12,500,000	Citi Community Capital	\$12,500,000
Deferred Developer Fee	\$1,211,985	Deferred Developer Fee	\$98,145
Tax Credit Equity	\$3,812,937	Tax Credit Equity	\$4,926,777
		TOTAL	\$17,524,922

#### **Determination of Credit Amount(s)**

Requested Eligible Basis (Rehabilitation):	\$4,301,272
130% High Cost Adjustment:	No
Requested Eligible Basis (Acquisition):	\$11,281,500
Applicable Fraction:	100.00%
Qualified Basis (Rehabilitation):	\$4,301,272
Qualified Basis (Acquisition):	\$11,281,500
Applicable Rate:	3.40%
Maximum Annual Federal Credit, Rehabilitation:	\$146,228
Maximum Annual Federal Credit, Acquisition:	\$383,533
Total Maximum Annual Federal Credit:	\$529,761
Approved Developer Fee (in Project Cost & Eligible Ba	sis): \$2,032,535
Investor/Consultant:	RBC Capital Markets
Federal Tax Credit Factor:	\$0.93000

Per Regulation Section 10322(i)(4)(A), The "as if vacant" land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

# Eligible Basis and Basis Limit

Requested Unadjusted Eligible Basis: \$15,582,772 Actual Eligible Basis: \$15,582,772 Unadjusted Threshold Basis Limit: \$40,531,008 Total Adjusted Threshold Basis Limit: \$40,531,008

**Adjustments to Basis Limit:** None.

# **Cost Analysis and Line Item Review**

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 3.40% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

**Special Issues/Other Significant Information:** None.

# **Local Reviewing Agency:**

The Local Reviewing Agency, the City of Antioch, has completed a site review of this project and supports this project.

**Recommendation:** Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual \$529,761 State Tax Credits/Total \$0

## **Standard Conditions**

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee's next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

The IRS has advised TCAC that the amount of tax-exempt bonds issued, equivalent to at least 50% of aggregate basis, must remain in place through the first year of the credit period or until eligible basis is finally determined.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC an allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

**Additional Conditions:** The applicant/owner is required to provide the tenants with after school programs, educational classes, and a contract with a bona fide service coordinator/social worker, free of charge for a minimum of ten (10) years in accordance with the bond allocation from CDLAC. These services may be changed to meet the needs of the tenants upon prior approval from CDLAC and written notification to TCAC.